

**PRESS RELEASE - REGULATED INFORMATION**
**GLOBAL GRAPHICS SE: TRADING UPDATE FOR THE QUARTER ENDED 31 MARCH 2017**

**Cambridge (UK) Tuesday 11 April 2017 (18.00 CEST)** - GLOBAL GRAPHICS SE (Euronext: GLOG) provides a trading update for the first quarter of the financial year ending 31 December 2017.

Gary Fry, CEO reports “we have had an extremely strong quarter bearing in mind that there was no exceptional item as there was this time last year. A considerable amount of growth has been due to the acquisition of Meteor Inkjet Limited (“Meteor”). We are extremely pleased with how the integration of Meteor has progressed and with their excellent team. We are also very pleased with the joint opportunities that have already emerged and with the extra value we have been able to generate for our existing joint customers. The inkjet sector is extremely vibrant and represents a strong opportunity for Global Graphics due to our ability to add significant value for manufacturers in terms of software, fonts and drive electronics, individually or as a complete solution.”

**Financial highlights for the quarter ended 31 March 2017**

The following information is unaudited.

- Revenue for the quarter was €4.70 million (2016: €5.25 million)
- Gross profit for the quarter was €3.61 million, or 77% of sales (2016: €4.94 million, 94% of sales)
- EBITDA for the quarter was €0.73 million (2016: €2.34 million)
- Cash at 31 March 2017 was valued at €4.30 million (2016: €3.41 million)

**Segment sales analysis**

The following table provides information about revenue for the Group's operating segments for the quarter ended 31 March 2017.

€ millions	Quarter ended 31 March	
	2017	2016
Print	3.88	4.50
eDoc	0.11	0.17
Fonts	0.71	0.58
<b>Total revenue</b>	<b>4.70</b>	<b>5.25</b>

During the quarter ended 31 March 2016, a customer in the Print segment exercised a multi-year option in their contract which resulted in the recognition of revenue totalling €2.87 million during that quarter. There was no such item in the quarter ended 31 March 2017.

**Gross profit**

Following the acquisition of Meteor in December 2016, the Group's sales are now comprised of software and a significant proportion of hardware. The hardware revenue attracts a higher cost of sale, resulting in lower gross margins, so gross profit margins will be influenced by the mix of product that is sold during the period.

**EBITDA**

Historically, the Group has reported its own measure of adjusted operating profit in addition to the IFRS reported profit, however, to be consistent with general practice and to use a more familiar measure, it will report EBITDA as an alternative measure of profit.

EBITDA is calculated by adding back interest, tax, depreciation and amortisation to net profit.

For reference, EBITDA for the preceding three financial years was:

€ millions	Year ended 31 December		
	2016	2015	2014
EBITDA	4.29	5.00	3.72

## **Cash**

The Group continues to be free of any interest bearing debt, therefore, has no interest payments or capital repayments to make.

The terms of the acquisition of Meteor necessitates a deferred consideration payment, payable in cash, which is contingent on revenue. The first payment was made during the quarter ended 31 March 2017.

## **Annual General Meeting**

As announced earlier today, the Company's Annual General Meeting will be held at the offices of Andlinger & Co, Avenue Louise 326, 1050 Brussels, Belgium on Monday 8 May 2017 at 14:00 hrs (CEST).

A copy of the complete notice and other supporting information, including explanatory notes, requirements for proof of ownership of shares and the proxy form, is available for download from the investors section of the Company's web site at: <http://www.globalgraphics.com/investors/shareholders-shareholders-annual-general-meeting>.

## **Results for the six months ending 30 June 2017**

The Company expects to publish its condensed consolidated financial statements for the six months ending 30 June 2017 after market close on Wednesday 26 July 2017.

## **About Global Graphics**

Global Graphics SE (Euronext: GLOG) <http://www.globalgraphics.com> is a leading developer of platforms for digital printing, including the Harlequin RIP®. Customers include [HP](#), [Canon](#), [Delphax](#), [Roland](#), [Kodak](#) and [Agfa](#). [The roots of the company go back to 1986](#) and to the iconic university town of Cambridge, and, today the majority of the R&D team is still based near here. The font foundry, [URW++ Design and Development GmbH](#), and the industrial printhead driver solutions specialists, [Meteor Inkjet](#), are subsidiary companies of Global Graphics SE. Global Graphics has offices in: Boston, US; Tokyo, Japan; and Hamburg, Germany.

## **Contacts**

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